ACCR Investor Briefing AGL Energy Ltd (ASX:AGL, ISIN:AU000000AGL7)



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About ACCR

The <u>Australasian Centre for Corporate Responsibility</u> (ACCR) is a philanthropically-funded NGO that monitors environmental, social and governance (ESG) practices and performance of listed companies. We undertake research and highlight emerging areas of business risk through private and public engagement, including the filing of shareholder resolutions.

Background

ACCR has engaged with AGL Energy (AGL) for many years on its management of climate risk, decarbonisation strategy and governance of industry associations.

In 2020, ACCR filed a shareholder resolution with AGL that sought to align the closure dates of the Bayswater and Loy Yang A coal-fired power stations with AGL's own 1.5°C scenario analysis. It was supported by ~20% of shareholders.

ACCR has met with AGL board members and executives several times throughout the year. AGL is yet to set Paris-aligned emission reduction targets. Central to Paris-alignment is the early closure of coal-fired generation assets, which AGL argued in 2020 was economically unfeasible and now argues is not possible due to political pressures and electricity system security needs.

Proposed demerger

AGL announced in March 2021 that it would demerge into two entities: Accel Energy and AGL Australia.¹

Accel Energy will retain Loy Yang A, Macquarie Generation and Torrens Island thermal generation assets. It will also operate the Macarthur, Hallett, Wattle Point and Oaklands Hills wind farms, with the potential to develop a further 1600MW of new wind projects. Accel will also retain the major industrial customers, including contracts with aluminium smelters in NSW and Victoria.

AGL Australia will take on AGL's 4.5 million retail customers across electricity, gas, broadband and other services. AGL Australia will own and operate hydro and gas peaking plants, battery assets, and the electricity and gas trading business. AGL Australia will also hold AGL's 20% share in PowAR and 50% share in ActewAGL.

Accel Energy will retain a minority interest of 15-20% in AGL Australia.

AGL anticipates the proposed demerger will be completed by 30 June 2022, subject to shareholder and regulatory approval.

Ordinary resolution on Paris goals and targets

Shareholders request the Board disclose, in association with forthcoming demerger scheme documents:

- Short, medium and long-term targets for reductions in the proposed demerged companies' Scope 1, 2 and 3 emissions (Targets) that are aligned with articles 2.1 (a) and 4.1 of the Paris Agreement;
- Details of how the proposed demerged companies' capital expenditure (sustaining and growth and transformation) will align with the Targets; and
- Details of how the proposed demerged companies' remuneration policies will incentivise progress against the Targets.

Nothing in this resolution should be read as limiting the Board's discretion to take decisions in the best interests of our company or the proposed demerged companies, or the Board's ability to limit the disclosure of commercial-in-confidence information.

ACCR does not necessarily expect the information requested in this resolution to be included in the demerger scheme documents, but that it is provided at an appropriate time to inform shareholders' decision-making on the proposed demerger.

AGL's response to the resolution

In its notice of meeting, the board of AGL declined to support the resolution for the following reasons:²

- The proposed demerger has been designed to enable both companies to respond to this transition in a more focused and effective way;
- "Uncertainty for the provision of affordable and reliable electricity";
- "AGL has already made clear commitments to transition away from coal-fired power";
- "AGL openly and transparently reports on our commitment to transition to a low carbon economy."

ACCR's response:

1. The demerger process should not delay AGL's commitment to Paris-aligned transition planning.

Regardless of AGL's performance to date, managing the energy transition *should* be core business due to the acute risks it faces. Further delay will only exacerbate those risks. Committing to a pathway that is consistent with the Paris Agreement provides a framework for transition planning that recognises the state of the electricity market. AGL has

¹ AGL Energy Ltd, Intention to create two leading energy businesses, March 2021, link ²

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² AGL Energy Ltd, Notice of 2021 Annual General Meeting, 12 August 2021

already committed to disclosing "more information about the carbon transition strategies of each business"³ in the demerger scheme documents.⁴

2. Ensuring the provision of affordable and reliable electricity is the primary role of the Australian Energy Market Operator (AEMO). AEMO is tasked with system planning in response to closure announcements made by market participants like AGL.

Coal-fired generation is being increasingly undermined by the penetration of renewables into the grid, driving prices lower (see below). As coal generators age, they are becoming increasingly unreliable, creating system security challenges for AEMO.⁵

AGL is implying that a transition over 10-15 years would create "uncertainty", when in fact it would do the opposite, by signalling to the market that further investment in renewable generation and storage is required. ACCR is not arguing for closure in the short-term.

- AGL's commitment to transition away from coal-fired power, while transparent, is based on Scenario A in its 'Pathways to 2050' report,⁶ which is consistent with 3.0-4.5°C of global warming (AEMO Central scenario, RCP 7.0).⁷
- 4. Transparency in climate change reporting does not negate the need to reduce emissions consistent with the Paris Agreement.

We encourage investors to support the resolution for the following reasons.

1. The demerger should not mean delay

The proposed demerger should not delay AGL's transition nor the broader energy transition in the National Electricity Market (NEM).

AGL has committed the demerged entities to each publish a "detailed climate change roadmap including specific decarbonisation targets".⁸

AGL has also disclosed on its website that it "anticipates providing more information about the carbon transition strategies of each business in the demerger scheme documents."⁹

Accel Energy's "baseline" emissions reduction trajectory is as follows:¹⁰

- 23% reduction in CO₂e emissions by 2024 (on FY20 levels);
- 60% reduction by 2036;
- 100% reduction by 2050.

These targets are implied by the scheduled closure dates of Liddell in 2022-23, Bayswater in 2035 and Loy Yang A in 2048.

AGL Australia is expected to be listed as "carbon neutral for scope 1 and 2 emissions, with a clear pathway to carbon neutrality for all sources of electricity". Carbon neutrality, at least in the short-term, will be delivered via carbon offsets.

AGL also acknowledged the "need to reduce scope 3 emissions" for AGL Australia. It is unclear whether the roadmap for AGL Australia will be aligned with the Paris Agreement, with the future role of gas generation and retail being the primary challenges.

2. Existing targets are not Paris-aligned

AGL remains Australia's largest producer of greenhouse gas emissions. AGL's operational emissions in FY20 were 42.2 million tonnes CO2-e,¹¹ or approximately 8% of Australia's total emissions.

The Intergovernmental Panel on Climate Change (IPCC)'s Special Report on Global Warming of 1.5 °C concluded that with only limited carbon capture and storage, the use of coal in electricity generation must fall globally by 80% below 2010 levels by 2030.¹² Furthermore, OECD nations should end coal use entirely by 2030, and the proportion of electricity generation from renewables globally will need to increase to 58-60% by 2030, and 77-81% by 2050.¹³

The International Energy Agency's recently published 'Net Zero by 2050' report reached similar conclusions to the IPCC. It recommended that all unabated coal plants in advanced economies must be phased out by 2030 and in all economies by 2040.¹⁴

In 2020, AGL published its 'Pathways to 2050' report, ¹⁵ which included four carbon emissions scenarios, only one of which was consistent with a trajectory consistent with the Paris Agreement—Scenario D. AGL's current "baseline" emissions trajectory is based on Scenario A, which is consistent with 3.0-4.5°C of global warming (AEMO Central scenario, RCP 7.0).¹⁶

In the six months to 31 December 2020, the carbon intensity of AGL's operated generation assets was 0.95 tCO2-e/MWh, compared to the average intensity in the NEM of 0.70 tCO2-e/MWh. Since FY2015, the average intensity in the NEM has declined by 23%, while the carbon intensity of AGL's operated assets has declined by just 2% (see Appendix).

3. Lower wholesale electricity prices

As more renewable energy is supplied to the NEM, prices will continue to trend downward, making inflexible coal-fired power stations less profitable.

Electricity prices in the NEM declined significantly throughout 2020 and early 2021. Spot electricity prices in the first quarter of 2021 were 21-68% lower than the first quarter of 2020 (see Figure 1).¹⁷

¹⁴ IEA, Pathways to 2050, May 2021, link

³ AGL Energy Ltd, Confirmation of intention to demerge, announcement of dividend actions and affirmation of earnings guidance, June 2021, <u>link</u> ⁴ https://www.agl.com.au/about-agl/investors/structural-update

⁵ AEMO, 2020 Electricity Statement of Opportunities, August 2020, link

⁶ AGL Energy, Pathways to 2050, 13 August 2020, link

 ⁷ AEMO, 2020 Inputs, Assumptions and Scenarios Report, August 2020, <u>link</u>
⁸ AGL Energy Ltd, Confirmation of intention to demerge, announcement of dividend actions and affirmation of earnings guidance, June 2021, <u>link</u>

⁹ https://www.agl.com.au/about-agl/investors/structural-update

¹⁰ AGL Energy Ltd, Confirmation of intention to demerge, announcement of dividend actions and affirmation of earnings guidance, June 2021, <u>link</u>

¹¹ https://www.2020datacentre.agl.com.au/

¹² IPCC, Special Report on Global Warming of 1.5°C, October 2018, <u>link</u>

¹³ ibid.

¹⁵ AGL Energy, Pathways to 2050, 13 August 2020, link

¹⁶ AEMO, 2020 Inputs, Assumptions and Scenarios Report, August 2020, link

¹⁷ AEMO, Quarterly Energy Dynamics Q1 2021, April 2021, link

Figure 1. Wholesale electricity prices to Q1 2021



Source: AEMO

A primary contributor to these lower prices is the ongoing penetration of rooftop solar and large scale renewable energy projects. This growth is largest in the markets where AGL's coal-fired power stations are located: NSW and Victoria (see Figure 2).¹⁸ While prices have recovered in recent months, the long-term trend for prices is downward.

Figure 2. Average change in VRE generation Q1 2021 vs Q1 2020



Source: AEMO

In August 2021, AGL announced a full year statutory loss of \$2.06 billion, which included impairments on its thermal generation assets, onerous wind contracts and an increase in rehabilitation provisions.¹⁹ Underlying EBITDA declined 18% to \$1.67 billion and underlying net profit after tax (NPAT) declined 34% to \$537 million. Electricity demand was impacted by "lockdowns, mild weather and increasing penetration from rooftop solar."²⁰ AGL has forecast a 22% decline in underlying EBITDA in FY22, and a 46% decline in underlying NPAT.²¹

In May 2021, Chair of the Energy Security Board (ESB), Kerry Schott told the Smart Energy Conference:

"The coal generators are going broke. So those of you who are worried about coal retiring, please don't. It's happening, and it's happening for commercial reasons."²²

The Australian Government is currently considering the introduction of a capacity mechanism (referred to as the physical

retailer reliability obligation or PRRO).²³ Capacity markets are designed to pay generators for their dispatchable capacity, rather than the electricity they produce.

The Smart Energy Council has described capacity markets as the "last gasp of keeping coal-fired power stations open in Australia" as it would "give them payments just for being there".²⁴

It was recently reported that AGL CEO Graeme Hunt supports capacity markets.²⁵ It is likely that capacity payments would offset the declining profitability of AGL's coal-fired power stations, further delaying their closure. Should the PRRO proceed, the pressure on Australia to commit to more ambitious climate targets will render this policy vulnerable to change.

4. Reliability declines with age

As coal-fired power stations age, reliability declines and the cost of maintenance increases. According to AEMO, the growing amount of renewable energy generation in the grid increases variability, resulting in "an increased risk of forced outages"²⁶ of thermal power stations. Furthermore, "the reliability of the aging thermal generation fleet has deteriorated and the warming climate has increased the risk of extreme temperatures and high peak demands" ²⁷.

Chair of the ESB, Kerry Schott described the problem of trying to cut maintenance costs ('sustaining' capital expenditure):

*"If you are a commercial operator of a coal generator, you'll start spending less on maintenance because it's not worth it. Which means that you're liable to become more unreliable, and you are likely to not operate as well as you used to, and you will stop sooner."*²⁸

In addition to multiple short-lived unplanned outages, AGL has experienced two significant unplanned outages in recent years: Loy Yang Unit 2 was out of service for sixth months in 2019, and Liddell Unit 3 was out of service for three months earlier this year.

5. Industrial customers will decarbonise

As previously mentioned, Accel Energy will retain the contracts with AGL's largest industrial customers, including aluminium smelters in NSW and Victoria.

Over the medium-term, due to cost and decarbonisation pressures such as carbon border adjustment mechanisms, Accel's industrial customers will decarbonise of their own accord. Even if Accel manages to retain the customers, the core expectation will be that

¹⁸ ibid.

 ¹⁹ AGL Energy Ltd, FY21 Results Presentation, 12 August 2021, <u>link</u>
²⁰ ibid.

²¹ ibid.

 $^{^{22}}$ Michael Mazengarb, '"They're going broke", ESB chair says coal plant closures now unavoidable', Renew Economy, 12 May 2021, \underline{link}

²³ Minister for Energy and Emissions Reduction, A pathway to reliable electricity for Australia, 28 July 2021, <u>link</u>

²⁴ Katharine Murphy and Adam Morton, 'Renewables industry blasts 'unacceptable' Australian energy market rules it says will prolong coal plants', The Guardian, 28 July 2021, link

²⁵ Perry Williams, 'AGL Energy backs controversial plan to pay generators for 'capacity'', 12 August 2021, <u>link</u>

 ²⁶ AEMO, 2019 Electricity Statement of Opportunities, August 2019, <u>link</u>
²⁷ ibid.

²⁸ Michael Mazengarb, "They're going broke", ESB chair says coal plant closures now unavoidable', Renew Economy, 12 May 2021, <u>link</u>

zero carbon electricity is sourced, further eroding the business case for its coal-fired power stations.

In August 2021, Tomago Aluminium (NSW)—AGL's single largest customer—announced that it would source the vast majority of its electricity (>95%) from renewable sources by 2029.²⁹

Tomago Aluminium is currently contracted to source its electricity from the Bayswater coal-fired power station until 2028, while the Alcoa smelter (VIC) is currently contracted until 2026.

6. Investor expectations

There is a clear expectation from Climate Action 100+ signatories and climate-aware investors generally, that all emissions intensive companies set Paris-aligned targets, disclose a credible decarbonisation strategy and align their capital allocation with that strategy.

In February 2021, the Climate Action 100+ Initiative published its inaugural Net Zero Company Benchmark, which assessed more than 160 companies' climate disclosures. AGL's scorecard was underwhelming, failing on three of the most critical indicators: medium-term (2026-2035) reduction targets, decarbonisation strategy and capital allocation alignment³⁰ (see Figure 3).

Figure 3. Net-zero company benchmark assessment³¹

Indicator	Assessment
1. Net-zero GHG emissions by 2050 or sooner	Partial, meets some criteria
2. Long-term (2036-2050) GHG reduction target(s)	Partial, meets some criteria
3. Medium-term (2026-2035) GHG reduction target(s)	Does not meet any criteria
4. Short-term (up to 2025) GHG reduction target(s)	Partial, meets some criteria
5. Decarbonisation strategy	Does not meet any criteria
6. Capital allocation alignment	Does not meet any criteria
7. Climate policy engagement	Partial, meets some criteria
8. Climate governance	Partial, meets some criteria
9. Just transition	Not assessed
10. TCFD disclosure	Meets all criteria

AGL's capital allocation over the last several years has not sufficiently accelerated the energy transition or significantly reduced emissions. Stay-in-business or 'sustaining' capital expenditure steadily increased from \$80 million in FY12 to \$534 million in FY21.³² Conversely, 'growth' capital expenditure has declined from \$690 million in FY12 to \$173 million in FY21.³³ 'Sustaining' capital expenditure has grown from just 10% of total capital expenditure in FY12 to 76% in FY21 (see Appendix). Furthermore, 'growth' capital expenditure is spread across thermal assets, customer markets, renewables and new energy.

Off balance sheet, AGL contributed \$200 million seed capital to the Powering Australian Renewables fund in 2016,³⁴ and a further \$357.6 million in 2021-22 to fund the acquisition of Tilt Renewables.³⁵

AGL currently includes three carbon transition metrics in long-term incentives (25% in FY22): controlled emissions intensity, controlled percentage renewable and storage electricity capacity, and the percentage of total revenue derived from green and carbon neutral products and services.³⁶ These metrics are unlikely to drive emissions reductions, as they are not relative to AGL's peers or the rest of the market.

While the remuneration structures of Accel Energy and AGL Australia are yet to be determined, executives in both companies must be incentivised to accelerate the transition to zero emissions, using measures that are comparable to peers and the NEM.

7. Conclusion

The resolution seeks commitment from the AGL board to align Accel Energy and AGL Australia with the Paris Agreement, whilst allowing the demerged companies the flexibility to determine their own paths, and to provide certainty to workers.

AGL has already committed to disclosing details on the climate transition plans for both Accel Energy and AGL Australia in the demerger scheme documents.

AGL's existing targets are currently aligned with 3.0-4.5°C of global warming (AEMO Central scenario, RCP 7.0).

Paris-aligned targets, rather than hard closure dates, allows Accel Energy the flexibility of "seasonally cycling" and potentially mothballing units, as its executives suggested in March 2021.³⁷

A clear and credible transition strategy will provide workers with certainty, rather than facing an abrupt transition forced on them by the market. AGL must ensure that workers and the communities it operates in are treated fairly by providing retraining or reassignment to all affected staff.

ACCR urges shareholders to vote for this proposal.

²⁹ Angela Macdonald-Smith, 'Tomago Aluminium to go green', Australian Financial Review, 10 August 2021, <u>link</u>

³⁰ <u>https://www.climateaction100.org/company/agl-energy-ltd/</u>

³¹ https://www.climateaction100.org/company/agl-energy-ltd/

³² AGL Energy Ltd, FY21 Half Year Result, February 2021

³³ ibid.

³⁴ AGL Energy Ltd, QIC and Future Fund join AGL in flagship renewable energy fund, 27 July 2016, <u>link</u>

³⁵ AGL Energy Ltd, Update on PowAR's acquisition of Tilt Renewables' Australian business, 19 April 2021, <u>link</u>

³⁶ AGL Energy Ltd, Annual Report 2020, link

 $^{^{37}}$ AGL Energy Ltd, AGL announces intention to create two leading energy businesses, 30 March 2021, \underline{link}

Appendix

AGE Energy of	ipital Experi									
\$m	FY12	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21
Sustaining	80	154	255	368	390	301	483	551	507	531
Growth	690	454	262	426	139	217	295	388	178	173
%										
Sustaining	10%	25%	49%	46%	74%	58%	62%	59%	74%	76%
Growth	90%	75%	51%	54%	26%	42%	38%	41%	26%	24%

AGL Energy Capital Expenditure, 2012-21

Source: AGL Energy Ltd, Annual Reports 2013-21

AGL Energy Capital Expenditure, 2012-21 (\$m)



Source: AGL Energy Ltd, Annual Reports 2013-21

AGL Energy Carbon Intensity, 2015-20

tCO2e/MWh	FY15	FY16	FY17	FY18	FY19	FY20	FY21
Average market intensity	0.91	0.90	0.88	0.82	0.77	0.72	0.70
AGL operated intensity (all)	0.97	0.96	0.98	0.97	0.95	0.94	0.95
Bayswater	0.90	0.95	0.95	0.94	0.93	0.95	NA
Liddell	1.00	1.01	0.98	0.97	0.96	0.99	NA
Loy Yang A	1.30	1.28	1.30	1.29	1.26	1.26	NA

Source: AGL Energy, Results Presentations 2015-21, FY19-21 ESG Data Centres

AGL Energy Electricity Output by Primary Energy Source, 2015-21 (GWh)

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GWh	FY15	FY16	FY17	FY18	FY19	FY20	FY21
Black coal	19,832	24,489	24,042	22,764	23,900	24,928	20,416
Brown coal	14,833	14,395	14,544	15,517	14,641	13,456	15,011
Wind	2,465	2,558	2,271	2,649	2,918	3,524	4,196
Gas	1,629	2,520	2,827	2,784	2,557	2,471	2,182
Hydro	1,155	1,164	834	814	1,175	715	581
Solar	9	316	354	374	364	318	329
Landfill gas, biomass and biogas	111	103	110	126	23	0	0
Diesel	1	2	1	2	3	2	0
Renewables %	9.06%	8.87%	7.69%	8.52%	9.78%	10.03%	11.95%

Source: AGL Energy, FY19-21 ESG Data Centres